

Welcome Letter

Business CEO:

We are looking forward to your school's visit to *JA BizTown* and hope that you and your team are as well. We know you are learning a lot about operating your own business and handling your own finances. Before long, you will be able to put your knowledge to work and, hopefully, see success for both yourself and your business.

You will find many important papers in this BizPrep Packet. All pages must be completed before coming to *JA BizTown* and must be brought with you on the day of your onsite visit. There are also several tasks to be completed in preparation for your visit. **Please use the checklist below to assure that all paperwork and tasks are completed and checked for accuracy.**

Business Cost Sheet	
Loan Application	
Newspaper Ad	
Radio Ad	
Philanthropy Pledge Sheet	
Employee Checkbooks*	
Employee Name Tags (optional)	
*Completed checkbooks should be placed in the BizPrep envelope with the other paperwork.	

Your signature at the bottom of this page indicates that your business team is ready for business. Thank you for

We look forward to seeing you soon,

handling this responsibility!

Lena Yarian

President, JA of Northern Indiana

Our business has prepared each of the above items:

CEO'S Signature





Business Cost Sheet

SALARIES

	Student Name (First and Last Name)	Account #	Break	Salary	Peri	iods	Total Salary
CEO		_ 162	Yellow	\$9.00	Χ	2 = _	
CFO		_ 163	Red	\$8.50	Χ	2 = _	
Arcade Manager	1	_ 164	Green	\$8.00	Χ	2 = _	
Arcade Manager	2	_ 165	Red	\$8.00	Χ	2 = _	
Arcade Manager	3	_ 166	Yellow	\$8.00	Χ	2 = _	
Marketing Mana	ger	_ 167	Green	\$8.00	Χ	2 = _	
Party Host 1		_ 168	Yellow	\$8.00	Χ	2 = _	
Party Host 2		_ 169	Green	\$8.00	Χ	2 = _	

NOTE: The above assigned account number MUST be the same account number written on the front of the citizen checkbook.

Section A: Total Salaries \$ _____

OPERATING COSTS

Advertising	(\$6 to Newspaper, \$6 to Broadcast)	\$12.00
Healthcare	(\$5 to Healthcare)	\$5.00
Leadership Development	(\$3 to Leaders Institute)	\$3.00
Taxes	(\$5 to City Hall)	\$5.00
	- Personnel Taxes, Property Taxes	
Professional Services	(\$12 to Professional Office)	\$12.00
	- Building Lease, Insurance, Accounting, Commercial Auto Lea	se
Philanthropy	(\$2 to Science & Industry)	\$2.00
Staff Enrichment	(\$4 to Sports Marketing or Retail)	\$4.00
Supplies	(\$7 to Supply Center)	\$7.00
• •	- First Supply Order \$5, Supply Reorders up to \$2	
Utilities	(\$5 to Utility Company)	\$5.00

Section B: Total Operating Costs \$ _____

TOTAL BUSINESS COSTS:

(Salaries plus Operating Costs)

\$ A+B





Loan Application

BUSINESS INFORMATION	
Business name:	
Do you provide a good or a service?	
Use the information on the Bu	usiness Cost Sheet to complete this application.
EMPLOYEE INFORMATION	
Number of employees:	Total of All Salaries: \$Line 1
	Transfer from Business Cost Sheet: Section A
OPERATING COSTS INFORMATION	Total Operating Costs: \$Line 2
	Transfer from Business Cost Sheet: Section B
TOTAL BUSINESS COSTS	Total Business Costs: \$ Line 3
TOTAL BOOMEROO COC. C	Total Business Costs: \$Line 3 Line 1 + Line 2
TOTAL INTEREST AMOUNT	\$Line 4
(Multiply 5% times the Total Business Costs)	Line 3 x .05
TOTAL AMOUNT DUE	\$Line 5
(Total Business Cost + Total Interest Amount)	Line 3 + Line 4
	ss, I agree to repay the Total Amount Due, which includes both the loan
amount requested plus interest. I certify that the	above information is correct to the best of my knowledge.
	(CEO's Signature)
TO BE SIGNED B	Y BANK CEO AT JA BIZTOWN
Circle One: Approved Denied	
	(Bank CEO's Signature)





Newspaper Advertisement

Your business needs to create a business advertisement for the *JA BizTown* newspaper. On the day of the visit, the newspaper staff will collect this advertisement from your business. The newspaper editor may need to edit your ad to fit into the newspaper.

Using no mo	ore than <u>10-15 word</u>	ls, write a descript	ive advertisemer	nt for your business.	Be creative!
,					

Note: You may not know what products/services you are providing until you arrive at *JA BizTown*. Take this opportunity to advertise the quality characteristics of your business. Let people know what a great staff/business you will be running so they know why they should visit your business.

NEWSPAPER EDITOR:

Type this advertisement on Layout Page 2.

_____ Completed





Radio Advertisement

Create a 30-second radio commercial for your business. On the day of the visit, the Broadcast staff will collect this advertisement from your business so that it can be read on air by the DJ.

Time: 30 seconds (approximately 110 words)	

Note: You may not know what products/services you are providing until you arrive at *JA BizTown*. Take this opportunity to advertise the quality characteristics of your business. Let people know what a great staff/business you will be running so they know why they should visit your business.

BROADCAST DJ:	
Read On Air	





Philanthropy Pledge

Good citizens are people who accept their share of responsibility for making their community a better place. Citizens can help by donating their time (volunteering), talent (skills), and treasure (money) to charitable organizations.

JA BizTown citizens have the opportunity to give back as individuals and as a business group to a worthy JA BizTown non-profit organization. On the day of the visit, the Non-Profit Director will collect this pledge sheet and invoice your business for \$2.00 in financial support.

	PHILANTHROPY PLEDGE
	(Business Name)
Му	employees are aware of the mission of
non-profit	organizations and their role in the community.
Our business _l	oledges \$2.00 to support a non-profit organization.
CEO's Signature:	
Employees' Signatures:	





Business Overview

We work hard to make JA BizTown a fun place to visit. We offer arcade games and party planning opportunities.

CEO

- 1. Submits Loan Application to bank.
- 2. Oversees business operations and makes business decisions.
- 3. Opens Utility account.
- 4. Distributes business supplies.
- 5. Orders Party Supply Box.
- 6. Prepares and sends Staff Enrichment invoices.
- 7. Signs Insurance Policy and Lease Agreement.
- 8. Completes the Investment Application.
- 9. Prepares and gives speech at the Opening Town Meeting, if time permits.

CFO

- 1. Places supply order and reorder, as needed.
- 2. Submits online request for business loan.
- 3. Inputs employee payroll information.
- 4. Processes business payroll.
- 5. Prepares direct deposit enrollment paperwork.
- 6. Completes Loan Promissory Note.
- 7. Makes business expense payments.
- 8. Submits business deposits.
- 9. Makes business loan payments and tracks loan payoff progress.

ARCADE MANAGER

- 1. Works with CEO to determine product prices.
- 2. Sets up Point of Sale system.
- 3. Learns to use arcade games.
- 4. Prepares sales area with product display.
- 5. Greets customers, assists them with sales, and processes payments for sale of products.
- 6. Uses inventory loss prevention tools to limit losses.
- 7. Works with CFO to reorder additional inventory, if needed.

MARKETING MANAGER

- Reviews Staff Enrichment package options with business leaders.
- 2. Prepares redemption tickets and delivers Staff Enrichment packages to businesses.
- 3. Collects returned redemption tickets.
- 4. Conducts end-of-day prize drawing.

PARTY HOST

- 1. Works closely with Arcade Manager.
- 2. Greets customers and promotes a fun atmosphere.
- 3. Receives Party Supply Box from CEO and sets up party.
- 4. Coordinates and hosts limbo parties for citizen participation.
- 5. Assists with Point of Sale system, as needed.

